

Message Text

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65
ORIGIN AID-20

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 /050 R

DRAFTED BY NESA/TECH/SPPS:CANTHOLT:LMTHOMPSON:LMCT
APPROVED BY NESA/TECH:JJDALTON
CM/ROD/NSA:FMOUTON (PHONE)
GC/NESA:MKITAY (DRAFT)
NESA/NENA:JBROOKS (PHONE)
NESA/NENA:LCATOE (PHONE)
NESA/ME:WHFAULKNER (DRAFT)
NESA/SA:JCOLES (DRAFT)
NESA/NENA:FLAUDATO (PHONE)
NESA/DP:FHERDER (SUBS)
NESA/NENA:LCSTAMBERG (INFO)
NESA/SA:RBECKMAN (PHONE)
NESA/SA:GTMCCLOSKEY (0#9,3)
NESA/TECH/SPPS:JBALIS (INFO)
NESA/CD:LGROSENBERG (INFO)
NESA/ME:KTEIL (DRAFT)
NESA/ME:JRROBERTS (DRAFT)

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P 112209Z SEP 75
FM SECSTATE WASHDC
TO AMEMBASSY AMMAN PRIORITY
AMEMBASSY ANKARA
AMEMBASSY CAIRO
AMEMBASSY COLOMBO
AMEMBASSY DACCA
AMEMBASSY DAMASCUS
AMEMBASSY ISLAMABAD
AMEMBASSY KABUL
AMEMBASSY KATHMANDU
AMEMBASSY NEW DELHI
AMEMBASSY RABAT
AMEMBASSY SANA
AMEMBASSY TUNIS

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E.O. 11652: N/A

TAGS:

SUBJECT: NESA BUREAU IQC SYSTEM OF OBTAINING CONSULTING
ASSISTANCE IN PROJECT IDENTIFICATION AND APPRAISAL

1. NESA BUREAU CONTINUES TO FEEL THE NEED FOR ADDITIONAL OUTSIDE SHORT-TERM PROFESSIONAL CONSULTING ASSISTANCE IN VARIOUS AREAS FOR GRANT OR LOAN PROJECT IDENTIFICATION, DEVELOPMENT AND APPRAISAL. SUCH ASSISTANCE, TO BE USEFUL TO THE MISSIONS AND AID/W, NEEDS TO BE AVAILABLE ON RELATIVELY SHORT NOTICE. LAST YEAR NESA BUREAU DEVELOPED AN IQC PROGRAM TO MEET THIS NEED AND TO THIS END CONTRACTED WITH SIX FIRMS FOR SERVICES IN THE AGRICULTURAL AND RURAL DEVELOPMENT AREA. THESE SERVICES WILL BE TERMINATING AS INDICATED BELOW:

CONTRACT NO.	CONTRACTOR	TERMINATION DATE
AID/ASIA-C-1118	AM. TECH. ASST. CORP.	9-26-75
AID/ASIA-C-1119	LOUIS BERGER INTL., INC.	9-23-75
AID/ASIA-C-1120	CHECCHI AND COMPANY	9-10-75
AID/ASIA-C-1121	DEV. PLNG. & RSCH. ASS.	9-11-75
AID/ASIA-C-1122	EXPERIENCE, INC.	9-10-75
AID/ASIA-C-1123	MULTI. AGRI. SYS., INC.	11-18-75

SUBSEQUENTLY, THE AGENCY AS A WHOLE HAS ADOPTED THE IDEA OF IQC CONTRACTING AND HAS CONTRACTED WITH TWENTY FIRMS FOR CONSULTING ASSISTANCE (LISTED BELOW) IN SECTORS AS INDICATED. THE SKILLS POSSESSED BY THESE COMPANIES WE BELIEVE ARE SUFFICIENTLY BROAD TO COVER MOST PROJECT IDENTIFICATION, DEVELOPMENT AND APPRAISAL NEEDS MISSIONS HAVE.

CONTRACT NO.	CONTRACTOR	SECTOR(S)
AFR-C-1130	EXPERIENCE, INC.	AGRICULTURE/RURAL DEV.

EFFECTIVE DATES
FROM: 5/22/75
TO: 5/22/76
AFR-C-1131 ACADEMY FOR ED. DEV. ED./HUMAN RSCS. DEV.
5/22/75
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5/22/76
AFR-C-1132 LOUIS BERGER INTL. AGRICULTURE/RURAL DEV.
6/10/75
6/10/76
AFR-C-1133 MEDICAL SVC. CONSULTANTS, INC. PUB. HLTH/NUT.
5/28/75
5/28/76
AFR-C-1134 ROBERT R. NATHAN ASSCS. AG./RURAL DEV.
6/12/75
6/12/76
AFR-C-1135 RSCS. DEV. ASSOCIATES AG./RURAL DEV.
6/4/75
6/4/76

AFR-C-1136 KAISER FOUNDATION INTL. PUB. HLTH./NUT.

6/17/75

6/17/76

AFR-C-1137 MANAGEMENT SCIENCE FOR HLTH. PUB. HLTH./NUT.

6/28/75

6/28/76

AFR-C-1138 FAM. HLTH. CARE., INC. PUB. HLTH./NUT.

6/20/85

6/20/76

AFR-C-1139 UNIV. OF MISSOURI AGRICULTURE/RURAL DEV.;
PUBLIC HEALTH/NUTRITION;EDU./HUMAN RSCS. DEV.

6/25/75

6/25/76

AFR-C-1140 UTAH STATE UNIV. AG./RURAL DEV.

6/23/75

6/23/76

AFR-C-1141 CHECCHI AND CO. AG./RURAL DEV.; PUB. HLTH.
NUTRITION

6/30/75

6/30/76

ATAC AGRICULTURE/RURAL DEV.; PUB. HLTH./NUTRITION;
EDUCATION/HUMAN RESOURCES DEVELOPMENT

6/25/75

6/25/76

AFR-C-1143 UNIV. OF MICHIGAN AGRICULTURE/RURAL DEV.;
PUBLIC HLTH./NUT.; EDU/HUMAN RESOURCES DEVELOPMENT

6/30/75

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6/30/76

AFR-C-1144 RESEARCH TRIANGLE INST. AGRICULTURE/RURAL
DEVELOPMENT: PUBLIC HLTH./NUT.; HUMAN RSCS. DEV./EDU.

6/27/75

6/27/76

AFR-C-1145 WESTINGHOUSE ELEC. CORP. PUB. HLTH./NUT.

6/27/75

6/27/76

AFR-C-1146 J. W. K. INTL. AG./RURAL DEV.;EDU./HUMAN
RESOURCES DEV.

6/27/75

6/27/76

AFR-C-1147 PUBLIC ADMINISTRATION SVCS. AG./RURAL DEV.

6/27/75

6/27/76

AFR-C-1148 PCI PUBLIC HLTH./NUT.; EDU./
HUMAN RESOURCES DEV.

6/30/75

6/30/76

AFR-C-1149 MULTINATIONAL AGRIBUSINESS SYS., INC.
AGRICULTURE/RURAL DEV.;EDU./HUMAN RSCS. DEV.

6/30/75

6/30/76

2. THE IQC'S MAY BE USED BY THE MISSIONS FOR THE FOLLOWING KINDS OF TASKS:

A. SPECIFIC PROJECT IDENTIFICATION ACTIVITIES WITHIN PARTICULAR SECTORS OR SUB-SECTORS WHERE PREVIOUS SECTORAL OR SUB-SECTORAL ANALYSES AND ASSESSMENTS HAVE BEEN COMPLETED AND ACCEPTED AS A BASIS FOR PROGRAMMING POLICY BY AID/W. IN SUCH CASES, THE TEAM WILL ALSO ASSESS POTENTIALS FOR DEVELOPMENT AS WELL AS CONSTRAINTS ON DEVELOPMENT FOR PARTICULAR PROJECT POSSIBILITY IDENTIFIED. FURTHER, CONTRACTOR MAY BE REQUIRED SUGGEST FRAMEWORK FOR PROJECT WITH PARTICULAR REGARD TO APPLICATION OF AID POLICIES RE: EQUITY, BENEFIT/INCIDENCE, COST EFFECTIVENESS, REPLICABILITY, RESEARCH AND INNOVATION.

B. IN CERTAIN CASES, AID MAY HAVE ALREADY IDENTIFIED CONSTRAINTS, OPPORTUNITIES, AND UNCLASSIFIED

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ISSUES WHICH IT WISHES TO ADDRESS WITH LDC GOVERNMENT THROUGH GRANT/LOAN PROJECT ACTIVITY. CONTRACTOR WOULD THEN BE REQUIRED ASSESS THESE PRELIMINARY FINDINGS, RECOMMEND IMPROVEMENTS AND FURNISH A MORE DETAILED PRE-INVESTMENT OR FEASIBILITY ANALYSIS OF PROJECT POSSIBILITIES. THIS MIGHT INCLUDE SUCH FACTORS AS EXAMINATION OF INSTITUTIONAL, SOCIAL, ECONOMIC, TRAINED MANPOWER, AND OTHER CONSTRAINTS, AND PROJECTIONS CONCERNING ECONOMIC AND SOCIAL BENEFITS LIKELY TO BE ACHIEVED ON SOME RANGE OF COMPARISON WITH OTHER POSSIBLE ALTERNATIVES.

C. IN CERTAIN CASES, WHERE FOR VARIOUS REASONS AID HAS FAILED TO DEVELOP ADEQUATE SECTOR OR SUB-SECTOR ANALYSIS AND ASSESSMENTS OF PARTICULAR FIELDS, CONTRACTORS MAY BE EMPLOYED TO EXPLORE THESE POSSIBILITIES. THIS WILL BE DONE IN SUCH A WAY THAT EXPLORATIONS, AND POSSIBLE DEVELOPMENT OF IDENTIFIED PROJECTS (WITH POTENTIAL) WILL CONTRIBUTE TO FORMULATION OF FUTURE SECTOR OR SUB-SECTOR ANALYSIS AND ASSESSMENT ACTIVITIES.

3. TO USE THE IQC'S, MISSIONS SHOULD USE NORMAL PROCEDURES FOR ISSUANCE OF PIO/T'S OR AUTHORIZE AID/W ISSUE DOCUMENTATION USING EXISTING PROJECT OR PROJECT DEVELOPMENT FUNDING PROCEDURES. MISSIONS SHOULD CHANNEL REQUESTS FOR SERVICES THROUGH LEOLA M. THOMPSON IN NESA/TECH WITH INFO COPIES TO DESKS. FOR CONTRACTING PROCEDURAL REASONS MISSIONS SHOULD NOT ATTEMPT CONTACT FIRMS DIRECTLY.

4. WHEN REQUESTING IQC SERVICES MISSIONS MUST INCLUDE IN PIO/T OR PROVIDE NESA/TECH WITH FOLLOWING INFORMATION:

- A. EXPLANATION OF WHY THE PROPOSED TASK IS REQUIRED,
- B. SUBSTANTIAL DESCRIPTION OF PROPOSED TASK,
- C. DESCRIPTION OF HOW PROPOSED TASK RELATES TO CURRENT OR PROJECTED SECTOR, SUB-SECTORAL ANALYSES, AND ASSESSMENTS IN PARTICULAR FIELD FOR COUNTRY CONCERNED;
- D. QUALIFICATIONS AND SKILLS OF REQUIRED PERSONNEL WITH DUE REFERENCE TO RANGE OF SPECIAL SKILLS NEEDED FOR SUCH TASKS,
- E. TIME FRAME FOR COMPLETION, AND ESTIMATED BUDGET FOR UNCLASSIFIED

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SERVICES,

- F. DESCRIPTION OF ANY RELATED SERVICES TO BE PROVIDED TO AID AND/OR COOPERATING COUNTRY,
- G. INFORMATION ON LOGISTICAL SUPPORT AVAILABLE OVERSEAS AS APPROPRIATE,

H. ANY SPECIAL KNOWN REQUIREMENT ESSENTIAL TO PERFORMANCE OF TASK,

I. WHETHER OR NOT:

- 1.) THE SELECTED CONTRACTOR'S WORK FORMS THE MAJOR BASIS FOR ULTIMATE PROJECT DESIGN.
- 2.) PROJECT DESIGN WORK DONE BY CONTRACTOR IS LIKELY TO REFLECT UNIQUE CAPABILITIES OF PARTICULAR CONTRACTORS AS TO EFFECTIVELY EXCLUDE ANY OTHER POTENTIAL CONTRACTORS FROM IMPLEMENTING THE DESIGNED PROJECT.

5. WHEN ABOVE INFORMATION IS RECEIVED NESA/TECH IS OBLIGATED ASCERTAIN IF SERVICES REQUESTED CAN BE PROVIDED BY ANY AGENCY IN-HOUSE RESOURCES. IF REQUESTED SERVICES CANNOT BE OBTAINED FROM THESE SOURCES, NESA/TECH WILL THEN PROCEED SCREEN IQC'S TO IDENTIFY MOST QUALIFIED CONTRACTOR TO FILL THE REQUESTED SERVICES. ONCE CONTRACTOR BELIEVED BEST SUITED PERFORM PARTICULAR TASK IS IDENTIFIED, NESA/TECH WILL CONTACT POTENTIAL CONTRACTOR TO VERIFY AVAILABILITY OF DESIRED PERSONNEL WITHIN THE DESIRED TIME FRAME AND OBTAIN COST PROPOSAL FOR THE SERVICES. IF SELECTED PERSONNEL ARE AVAILABLE NESA/TECH WILL CABLE MISSION BIO-DATA OF CONTRACTORS' PERSONNEL AND REQUEST CONCURRENCE IN SELECTION.

6. ON RECEIPT OF MISSION CONCURRENCE NESA/TECH WILL REQUEST CM/ROD/NESA TO NEGOTIATE AND ISSUE A WORK ORDER TO SELECTED FIRM. THE SELECTED FIRM IS THEN EXPECTED TO FIELD TECHNICIANS WITHIN 30 DAYS. WE EXPECT ENTIRE PROCESS FROM RECEIPT OF REQUEST FOR SERVICES TO ARRIVAL OF IQC CONTRACT PERSONNEL TO TAKE ON AVERAGE 30-45 DAYS.

7. IN SOME INSTANCES IT IS ANTICIPATED THAT AID TECHNICAL STAFF, IF AVAILABLE, MAY BE USED TO AUGMENT CONTRACTOR PERSONNEL. IS ALSO ANTICIPATED THAT AID/W OR MISSION

PERSONNEL MAY BE REQUIRED AS TEAM LEADERS.

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8. SUGGEST THAT IT WOULD BE USEFUL IF USAID'S EXAMINE
POSSIBLE NEEDS FOR SUCH ASSISTANCE IN GRANT OR LOAN ACTI-
VITIES DURING FY 1976 AND, IF NOT ALREADY SUFFICIENTLY
IDENTIFIED IN THE FY 77 ABS, PROVIDE AID/W WITH ESTIMATES
OF TYPE OF SUCH ASSISTANCE CURRENTLY ANTICIPATED, THE
SKILLS REQUIRED AND THE TIMING FOR SUCH SERVICES. IN
ORDER TO HELP US PROGRAM THE WORK OF IQC'S, USAID'S ARE
REQUESTED TO CABLE REPLIES DURING MONTH OF SEPTEMBER OR
ASAP. KISSINGER

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